



1035 Exchange Packet

Nationwide Life Insurance Company
Nationwide Life and Annuity Insurance Company

PO Box 182835, Columbus, OH 43218-2835
Phone: 800-848-6331 • Fax: 888-677-7393 • nationwide.com

1. Check List

- State Replacement form(s) (if applicable)
- An illustration
- Policy or check Lost Policy Statement box on 1035 Exchange Form
- Copy of the inforce illustration, statement or other document.
- Original signature(s)
- A separate 1035 Exchange Form for each company being replaced.

2. Return Paperwork To

Regular Mail:

Nationwide Financial
Attn: Life Underwriting
PO Box 182835
Columbus, OH 43218-2835

Express/Overnight Mail:

Nationwide Financial
3400 Southpark Place Ste A
DSPF-D4
Grove City, OH 43123-4856

3. Service Commitment

Our service to you. . .Nationwide will:

- Overnight the 1035 Exchange documents to the Relinquishing Company once underwriting is completed.
- Regularly communicate with the Relinquishing Company to ensure timely transfer of the 1035 Exchange funds).
- Proactively contact you if the Relinquishing Company has additional requirements to complete the Exchange.
- Provide immediate status of any pending case or the client may call the New Business Help Line 1-866-678 LIFE(5433).
- Apply the 1035 Exchange proceeds the day it is received by Nationwide.
- Perform a quality check of the policy prior to its prompt mailing to you.

4. Ways To Speed Up 1035 Exchanges

Top 5 Ways to Speed Up 1035 Exchanges From Relinquishing Companies

1. Producer and/or client complete due diligence call to the relinquishing company prior to completing 1035 Exchange paper work and submitting life application to verify policy number(s), name of the insured, current ownership, assignments, outstanding loans, and current cash value. (Due to Privacy Act, many relinquishing companies will not provide information to Nationwide representatives)
2. Complete the entire 1035 Exchange form because it improves timely processing by relinquishing companies.
3. Have the correct owner(s) and or trustee(s) signatures Medallion STAMP Signature Guaranteed and add titles to the 1035 Exchange form and include full name of the trust with date it was created on ownership line and Trust Tax ID numbers.
4. When applicable, send in supporting forms i.e.
 - a. If previous policy is collaterally assigned, please send the release of assignment form with authorized signatures.
 - b. If owned by a trust, please send in documentation to support authorized trust/trustees, especially if there has been a change in ownership or trustees since initial policy issued. Most relinquishing companies require at least page 1 and signature page of trust documents.
 - c. If owned by a company, the corporate resolution is required. This document should be on company letterhead and state the title of the person(s) signing the 1035 Exchange form stating the assignees are authorized to sign on behalf of the company.
5. Work closely and communicate often with the client to secure proper signatures, documents, and quick return of relinquishing companies' forms during the relinquishing companies' conservation efforts.



1. Policy To Be Exchanged

Complete one form for each owner, insured, and relinquishing company

Relinquishing Company's Name: _____ Phone Number: _____
 Street Address: _____
 City: _____ State: _____ ZIP: _____
 Owner's Name: _____ SSN: _____
 Joint Owner's Name: (if applicable) _____ SSN: _____
 Insured's Name: _____ SSN: _____
 Joint Insured's Name: (if applicable) _____ SSN: _____

Policy Number	Estimated 1035 Amount	Outstanding Loan Amount	Loans to be Carried Over (1)	Loans to be Extinguished (2)	Collateral Assignment	Irrevocable Beneficiaries	Modified Endowment Contract (MEC)
							<input type="checkbox"/>
							<input type="checkbox"/>
							<input type="checkbox"/>
							<input type="checkbox"/>

(1) There are restrictions limiting the maximum loan value which may be carried over to Nationwide's Variable Life policies. Such restrictions are based on the existing loan value and the net surrender value of the policy contemplated for exchange.
 (2) Outstanding loans which are extinguished or forgiven upon exchange may be reportable as taxable income to the extent of any gain within the policy. Please consult with your tax advisor before contemplating an exchange with an outstanding loan.

2. Lost Policy Statement

Relinquishing Company's Policy is not available

3. Absolute Assignment

I hereby assign and transfer to Nationwide Life Insurance Company, without exception, limitation, or reservation all assignable benefits, interest, and property rights to the above referenced policies. I also warrant there are no other assignments, legal proceedings by creditors or others and that a petition in bankruptcy has not been filed against me. The sole purpose of this assignment is to achieve an exchange of insurance policies under the Internal Revenue Code Section 1035. I understand the above policies will be surrendered for their respective cash surrender proceeds, if any, and applied to a Nationwide policy. I understand and agree that Nationwide Life Insurance Company is participating in the transaction as an accommodation to me and that Nationwide makes no representations or assumes any liability for my tax treatment associated with this exchange.

4. 1035 Disclosure

I hereby acknowledge that I have read the "IRC Section 1035 Disclosure Statement" and fully understand the importance of correctly determining the tax status of all policies to be exchanged, as well as, the possible tax consequences which can result under the situations described with in the statement.

5. Signature(s) (Must be signed by owner of policy being transferred)

Please do not forget to sign, date, and **mail the original form**. We cannot move forward without it!

- I wish to waive any conservation that may be in effect (not electing this option could delay transfer time).
- I authorize a representative of Nationwide to receive transfer status information including, but not limited to, current status, good order requirements, cost basis, and processing time.

Owner's Name: _____ SSN#: _____

Owner's Signature: _____ Date: _____

(Authorized Custodial Signature, if applicable)

Joint Owner's Name: _____

Joint Owner's Signature: _____ Date: _____

Spouse's Name: _____

Spouse's Signature: _____ Date: _____

(Only applicable in community property states)

6. Medallion Stamp/Signature Guarantee

Please note: Only required if relinquishing company has as a good order requirement

A Medallion STAMP (Securities Transfer Agents Medallion Program) signature guarantee is an authentication of a signature in the form of a stamp or seal by a bank, a stock exchange member or another acceptable guarantor. A notary's stamp or seal is not a Medallion STAMP, therefore a notarized signature will not be accepted. You can obtain a Medallion STAMP signature guarantee from a commercial bank, savings bank, credit union, or broker/dealer authorized to provide Medallion STAMP signature guarantees. Medallion STAMP signature guarantees will not be accepted by fax.





Internal Revenue Code
Section 1035 Exchange Disclosure
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Under certain conditions, Internal Revenue Code Section 1035 allows for the exchange of life insurance, endowments and annuities as non-taxable events. While these rules normally allow policy owners to take advantage of modern policy features without recognizing a gain or loss on existing policies, certain situations can create a recognized taxable event.

Life insurance contracts issued before June 21, 1988 receiving preferential tax treatment of pre-death distributions on non-modified endowment contracts, as defined by Internal Revenue Code Section 7702 and 7702A, may lose this treatment if the owner tries to combine the cash surrender value of existing contracts with money from sources other than policies being exchanged, to form the cash value of the new policy. Conversely, receipt (either actual or constructive) by the owner, of any portion of the surrender proceeds from contracts being exchanged, may be treated as a taxable event. This includes outstanding policy loans extinguished during the exchange process. Similarly, taking possession of surrender proceeds either by cashing a surrender check or endorsing such check over to the replacing company, may also cause the transaction to be treated as a taxable event. If Section 1035 surrender proceeds are received by the owner they should be immediately returned to the company issuing the check with a written request to reissue the check in the name of the replacing company.

An exchange should not be initiated if the policy owner anticipates a need for any portion of the existing cash values within this time period. The policy owner and the Internal Revenue Service will receive an Internal Revenue Form 1099R indicating an exchange has been made.

If two or more policies are being exchanged for a single contract and at least one of the existing contracts is a modified endowment contract, the new policy will also be a modified endowment contract. If the tax status of existing policies are in doubt, clarification should be sought from the issuing company before initiating a Section 1035 Exchange.

The foregoing discussion is general and is not intended as tax advice. Counsel and other competent advisors should be consulted for more complete information. This discussion is based on the Company's understanding of federal income tax laws as they are currently interpreted by the Internal Revenue Service. No representation is made as to the likelihood of continuation of these current laws and interpretations.